2016 Supplier Diversity Workshop

Tuesday, March 15th, 2016

US Cellular Center – Asheville, NC

8:00 – 8:30 AM  Registration and Check In

8:30 – 9:00 AM  Welcome and Introductions

Wendy Cagle, NC SBTDC
Mark Mills, NC PTAC

9:00 AM – 10:15 AM  What is Supplier Diversity?

Ariana Billingsley, NC PTAC

• A Brief History of Supplier Diversity
• Overview of Corporate & Government Programs
• Future Outlook for Supplier Diversity

10:15 – 10:30 AM  Break

10:30 – 11:45 AM  Preparing for a Customer Review and Mentor/Protégé Programs, Successes and Pitfalls

Carla Undurraga, Northrop-Grumman

• How to get your ducks in a row for a customer review
• Overview of mentor/protégé programs
11:45 AM – 12:45 PM       Lunch

12:45 – 2:00 PM       Supplier Diversity Program Best Practices

     Diane Dempsey, BAE Systems
     •  Tips for Success
     •  Frequent Challenges (and Solutions)
     •  Emerging Trends

2:00 – 2:15 PM       Break

2:15 – 3:30 PM       Elements of a Federal Subcontracting Plan

     Lisa Leal, Curtiss-Wright
     •  Structure and Contents of Plans
     •  How to Write a Plan
     •  Reporting Requirements
     •  Work Your Plan!

3:30 – 4:00 PM       Open Discussion, Q&A and Wrap-Up

4:00 PM       Event Concludes