



Fifth Annual SBIR/STTR R&D Funding Conference

November 7-8, 2005

RTP, NC



Day One **Monday, November 7, 2006**

- 5:00 – 5:30 Registration
- 5:30 – 5:40 Opening Remarks
Scott Daugherty, Executive Director, SBTDC
Dr. Bob McMahan, Science and Technology Advisor to the Governor
- 5:40 – 7:30 SBIR Introduction
PBC, SBIR Proposal Training Consultant
- 7:30 Reception

Day Two **Tuesday, November 8, 2006**

- 7:00 – 7:30 Registration Open
- 7:30 Welcome
Lenzie Harcum, Program Director, UNC SBTDC
John Ujvari, SBIR Specialist, UNC SBTDC
Monica Doss, President, CED
- 7:40 – 8:30 SBIR Agency Introductions
NIH – Kathleen Shino, Acting NIH SBIR/STTR Program Coordinator
DoD – Dr. Ellen Segan
Dept of Energy – Dr. Terry Payne
USDA – Dr. William Goldner
Homeland Security – Invited

Introductory Track

- 8:30 – 12:30 Phase 1 Proposal Development
PBC, SBIR Proposal Training Consultant

Advanced Track

- 8:30 – 9:30 Follow-on Funding Opportunities Agency Roundtable –
Federal Agencies and local institutions
Moderator: John Richert, Vice President, Business and Technology Development

- 9:30 – 10:15 Gov't as your Customer After SBIR Funding
Tim Linker, SBTDC's Procurement Technical Assistance Program
- 10:15 – 10:30 Break
- 10:30 – 11:00 Protecting and Profiting from your Government Funded IP
*Jason Wood,, Wyrick Robbins Yates & Ponton
TBA, Daniels Daniels & Verdonik*
- 11:00 – 11:30 SBIR Project Management: Avoiding the Accounting Pitfalls
*Lea Strickland, FOCUS Resources
Tara Edwards, Cherry, Bekaert & Holland*
- 11:30 – 12:00 Funding from the Heavens – Angel Networks
Tim Janke, Founder, Inception Micro Angel Fund
- 12:00 – 12:30 SBIR Award Winner Panel - University/Small Business Collaboration
*TBA
Moderator, Mary Beth Thomas, SBTDC*
- 12:30 – 12:45 How to use an SBIR Consultant
PBC, Inc.
- 12:45: – 1:00 Overview of New NIH Electronic Proposal Submission Process
(Optional for NIH Proposers)
Kathleen Shino, Acting NIH SBIR/STTR Program Coordinator, NIH

One-on-one sessions: 9:45 – 12:30

[Register online: www.sbtcdc.org/events/sbir/conference](http://www.sbtcdc.org/events/sbir/conference)

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