



**Marine Corps Installations East-Marine Corps Base
Camp Lejeune, NC
Office of Small Business Programs**

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MCIEAST FY17 SMALL BUSINESS UTILIZATION



Top NAICS Codes (\$\$)

- 488190 Other Support Activities For Air Trans \$14M
- 541513 Computer Facilities Management Services \$6M
- 561210 Facilities Support Services \$6M
- 442110 Furniture \$5M
- 517210 Cellular Service \$2M +

Top NAICS Codes (Actions)

- 332812 Metal Coating 197
- 517210 Cellular Service 149
- 325180 Basic Inorganic Chemicals 107
- 332999 Misc Fabricated Metal Production 81
- 221210 Natural Gas 79

FY17 >80% of Contracts went to Small Business (2 yrs in a row)

Majority of contracts are below \$1M

Nearly 50/50 Services and Products

Principle Acquisition Portal: FedBizOps

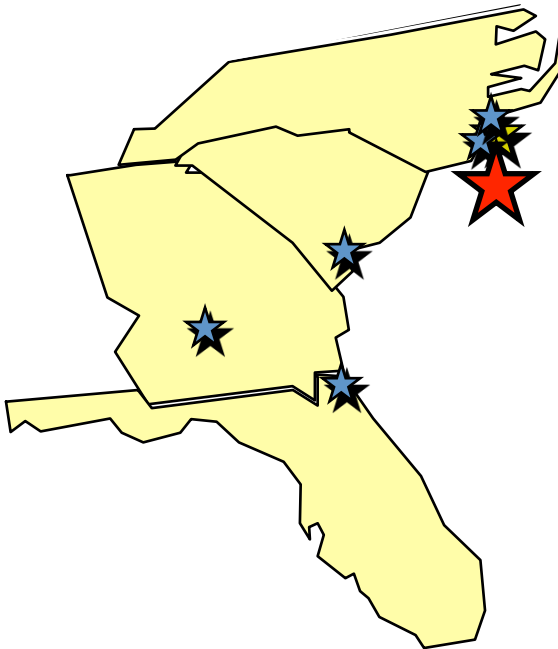
***** 15 Marine Corps Buying Activities buy from state of NC *****



Bases and Stations within Marine Corps Installations East



MCIEAST
★
Camp Lejeune



MCAS Cherry Point, NC

MCB Camp Lejeune, NC

MCAS New River, NC

MCAS Beaufort, SC

MCLB Albany, GA

MCSF Blount Island, FL



Major Commands Supported by MCIEAST



2D Marine Division
Camp Lejeune NC



Marine Forces Command
Norfolk VA



2D Marine Aircraft Wing
MCAS Cherry Pt NC



2D Marine Logistics Group
Camp Lejeune NC



II Marine Expeditionary Force
Camp Lejeune NC



Fleet Readiness Center-East
MCAS Cherry Pt NC



Major Navy Activities which Support MCIEAST



Naval Facilities Engineering Command



Naval Medical Center
Camp Lejeune



Other Activities (other opportunities)



Department of Defense
Educational Activity



Defense Commissary Agency

Marine Forces Special Operations Command

Intrepid Spirit
Traumatic Brain
Injury Clinic



Fisher House

Marine Corps Community Services



Don't Forget...



Contractors who already hold a contract
with the Gov't and are presently
or soon will be working aboard the installation



Key to Success ...



~~Network~~

~~Face to Face
Interaction~~

~~Capability Sheet~~

Propose !

Of the 2,000+ contract actions conducted in FY17

**The overwhelming majority
received less than 10 proposals**

QUESTION

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