



Selling to the Federal Government – Part 2

Theresa Singleton

Deputy District Director

South Carolina District Office

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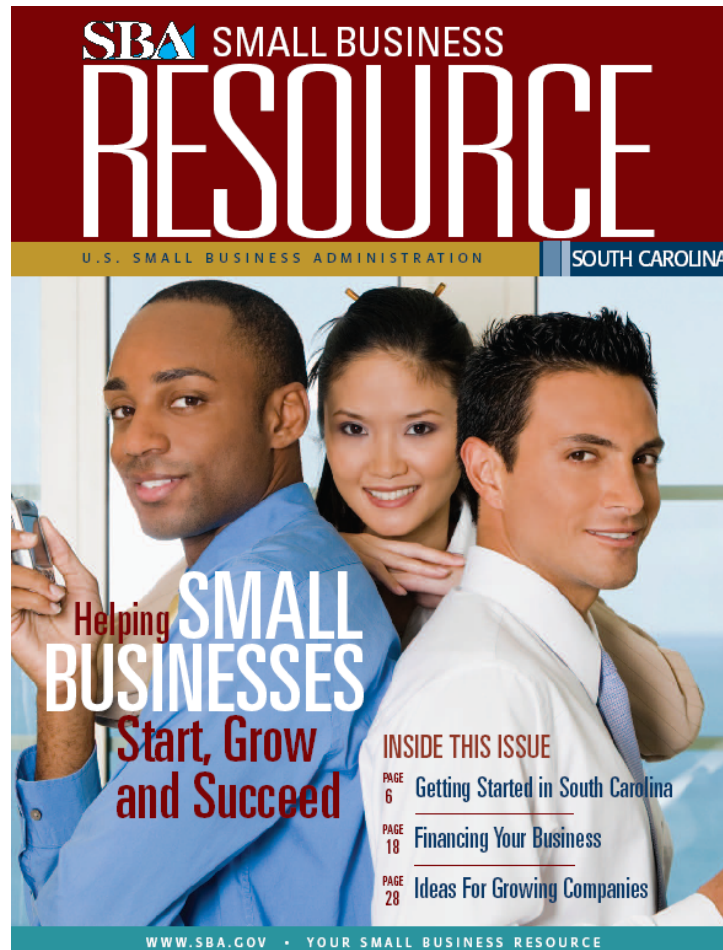
Columbia, SC 29201

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Finding Opportunities South Carolina Buying Activities



Go to www.sbaguides.com – Pages 33-34



Procurement History



The Federal Funding Accountability and Transparency Act of 2006 (Transparency Act)

Requires a single searchable website, accessible by the public for free that provides detailed information on federal contract awards.

<http://www.usaspending.gov/>



PARTNERS IN BUSINESS DEVELOPMENT

South Carolina Procurement Center Rep. (PCR)

VACANT

Charleston AFB, SC

Activities are currently being covered by Joyce
Thurmond

Tel: (404) 331-7587

Fax: (404) 331-7587

e-mail: joyce.thurmond@sba.gov



SC WOMEN'S BUSINESS CENTERS



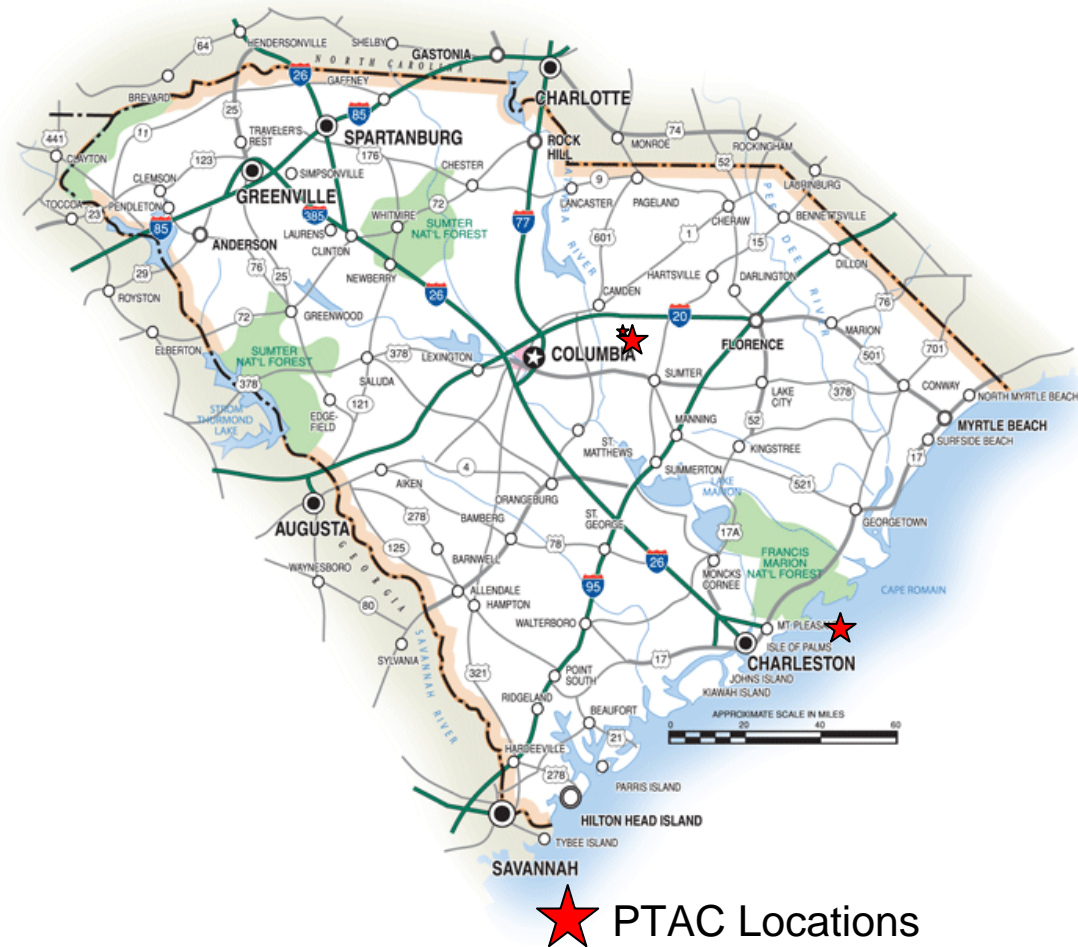
817 Calhoun St.
Columbia, SC, 29201
803-461-8900

5900 Core Drive, Suite 104
Charleston, SC 29406
843-740-6160



SMALL BUSINESS DEVELOPMENT CENTERS (SBDC)

- Aiken
- Beaufort
- Charleston
- Clemson
- Columbia
- Florence
- Greenville
- Greenwood
- Hilton Head/Bluffton
- Myrtle Beach
- Orangeburg
- Rock Hill
- Spartanburg

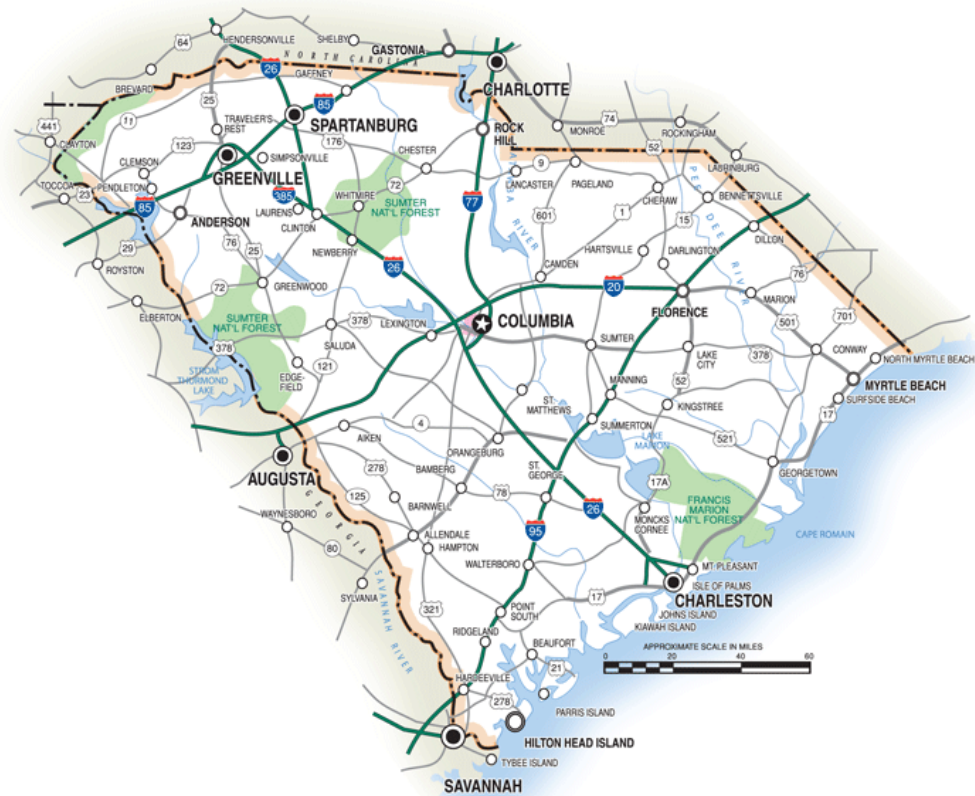




SERVICE CORPS OF RETIRED EXECUTIVES

Aiken
Anderson
Beaufort
Charleston
Columbia
Greenville
Greenwood
Hartsville
Hilton Head

Myrtle Beach
Orangeburg
Spartanburg
Sumter





South Carolina Contacts

- Scott H. Bellows, Procurement Specialist
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USC-Moore School of Business
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South Carolina Contacts

Women's Business Center
Haidee Clark Stith
Executive Director
1225 Laurel Street, Suite 405
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803.461.8900
803.414.6012 cell
www.scwbc.org



South Carolina Contacts

- South Carolina Alternate Work Site

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South Carolina Contacts

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- Susan Chavis, WBOR
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Upcoming Events & Training

**March 25, 2008 - Business
Development - Part 2**

**March 26, 2007 - Cost & Pricing –
Level 1**

**Strom Thurmond Federal Building
Room 1408
Columbia, SC**

To register go to: www.vbpgrouptraining.com

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Upcoming Events & Training

Annual Salute to Small Business Awards

Program and Workshops

(Government Contracting & Matchmaker Workshop)

Tuesday, April 1, 2008
Columbia, SC

To register, go to:

<http://www.scchamber.net/docs/Events/2008SaluteRegFormdisclaimers.pdf>



Web-Based Course

Free On-Line Training (24 On-Line Tutorials)

New! : Business Opportunities: A Guide to
Winning Federal Contracts

Receive Certificate of Completion
Go to: www.sba.gov/training



QUESTIONS?

U.S. Small Business Administration

South Carolina District Office

1835 Assembly Street, Suite 1425

Columbia, SC 29201

803-765-5377

www.sba.gov/sc