



How to Sell to the Government for Veterans And Business Owners



Now, more than ever, the federal government is seeking to assist veteran business owners and veterans to start and grow viable businesses and to win earning their fair share of government contracting opportunities. With this

in mind, the US Small Business Administration, the SBTDC NC Procurement Technical Assistance Center and the NC Military Business Center have come together to provide veterans this informative half-day seminar on how to navigate through the government procurement maze. Information on how to start a business will also be provided.

Who: Veteran Business Owners & those interested in selling to the Government

When: Tuesday, August 31, 2010
8:00 a.m. to 1 p.m.

Where: K.E. White Graduate Center, 1704 Weeksville Road
Elizabeth City, NC

Cost: \$15 Per Person Early Registration

**To register: www.sbtcdc.org/events/VA
For more information: 252.335.3247**

Agenda:

- Basics of Government Contracting: SBTDC
- Eligibility, Joint Ventures, Teaming & Subcontracting: NC Military Business Center
- Contracting Accounting & Legal Issues: Cherry Bekeart & Holland, CPA; and Smith Anderson, LLP
- How to do Business with the Veteran's Administration: Daphne Jackson, VA
- SBA Financing & SBA Contracting Certifications

Business Expo:

- Federal Agencies
- Business Resources
- Veteran Organizations



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